

Corporate Counsel – Financial Transactions

NFS Leasing, Inc. is an independent equipment leasing and finance company, providing fast and flexible financing solutions to growth-oriented businesses in a variety of fields. NFS specializes in leasing and financing all types of equipment including IT, scientific, medical and construction, as well as robotic, agricultural and manufacturing. For over 15 years, NFS is proud to have assisted the growth of a wide array of businesses having infused more than \$1,000,000,000 of capital to its customers. NFS is headquartered in Beverly, Massachusetts.

NFS is currently seeking a Corporate Counsel to join its legal team to provide support for a wide variety of financial and commercial matters relevant to NFS's business. The Corporate Counsel will be primarily responsible for handling a wide array of financial transactions and working closely with NFS' sales, credit, executive and contracts teams. This position will report directly to the General Counsel.

The ideal candidate will have a desire and willingness to "do whatever it takes" to thrive in a fast-paced, sales-oriented and team-driven working environment. This candidate must possess the relevant experience with financial transactions.

Key Responsibilities include:

- Drafting, reviewing and negotiating a wide variety of equipment financing and secured financial transactions, including collateralized asset-based lending secured by equipment, real estate, IP, cash equivalents, titled vehicles and other assets.
- Managing all aspects of financing transactions and "driving" deals to close in a fast-paced deadline driven environment.
- Handling all aspects of legal due diligence, advising on deal structure and determining and counseling NFS' credit and executive teams on risk.
- Managing a "deal team" in connection with larger and more complex transactions, including members of NFS' sales, credit and contracts teams.
- Engaging and managing outside counsel in connection with advising, structuring and assisting with transactions as needed.
- Drafting, reviewing and negotiating other commercial contracts including NDA's, vendor agreements and any other agreements relating to NFS' business.
- Developing and maintaining expert knowledge on recent developments and legal issues relevant to NFS.
- Drafting and negotiating amendments, restructures, forbearances and settlements.
- Developing, improving and maintaining NFS' forms and templates.
- Counseling and educating executives, sales and operations teams in connection with contract terms, commercial implications and legal risks.
- Researching and advising on unique legal issues impacting the Company.

Key Requirements/Qualifications:

- JD from a nationally recognized law school.

- Licensed attorney in the Commonwealth of Massachusetts or another jurisdiction.
- At least 7 years of relevant experience.
- Expert knowledge of Article 9.
- Any knowledge of Article 2A and equipment leasing/financing a plus.
- Practical and “business-minded.”
- Detail oriented and accurate.
- Strong organizational skills and the ability to manage simultaneous projects under deadline pressure in a dynamic and fluid environment.
- Superior written and verbal communication skills.
- Ability to work both independently and in a team setting.
- Any bankruptcy knowledge a plus.

About NFS Leasing Inc.:

NFS Leasing is a privately-held independent equipment finance leader with more than 16 years of experience. NFS provides equipment financing and secured loans to small and middle-market noninvestment grade companies in the U.S. and Canada.

NFS Leasing, Inc. is a collaborative and innovative workplace, serving growth-oriented companies with equipment financing.

NFS is committed to continued growth and is immediately adding to the team. NFS offers solid compensation along with a generous benefits package that includes 401K, paid volunteer, parental, bereavement and longevity/recharge leave, as well as medical, dental, life insurance, PTO.

NFS Leasing, Inc., is an equipment finance company headquartered in Beverly, MA, and known as ‘THE story lender’. Visit our website at: <https://nfsleasing.com>

We are an equal opportunity employer and give consideration for employment to qualified applicants without regard to race, color, religion, sex, national origin, sexual orientation, disability status, protected veteran status, or any other characteristic protected by federal, state, and local law.

NFS is committed to the health and safety of our associates, candidates, and customers.

Compensation commensurate with experience and success.

NO RECRUITERS PLEASE