

Salesforce Administrator/Developer

NFS Leasing is seeking to hire a skilled Salesforce professional who can function as a hybrid between an Administrator and Developer. This individual needs to be passionate about Salesforce and will lead the administration and development of the Salesforce platform for both our small ticket program as well as our core leasing program. This position will interact with multiple business stakeholders across Sales, Credit, Funding, Accounting and Portfolio Management, and act as the primary Salesforce administrator for our Salesforce programs and related integrations.

What You'll Be Doing

- Familiarize yourself with our Salesforce implementation to understand existing business requirements and workflow and assume the role as the primary Salesforce administrator, developer, and configuration specialist for our Salesforce Org.
- Engage with business stakeholders to gather & analyze requirements and propose solutions that leverage Salesforce functionality
- Create business process requirements and design documents, including system flow with integrated systems
- Develop, maintain, and redesign new and existing Salesforce processes using Salesforce techniques such as APEX, Visualforce, and Lightning Components to improve automation
- Configure and maintain custom objects, record types, fields, page layouts, formulas, data validation rules, triggers, custom workflows, notifications, approval processes, Lightning Process Builder and Visual Workflow
- Assist with driving adoption and measuring SFDC usage, as well as training for both new and existing Salesforce users on utilizing and optimizing Salesforce functionality
- Work with Salesforce 3rd party consultants as applicable to communicate requirements, design solution and test custom developed solutions
- Keep abreast of new of new SFDC features and functionality and provide recommendations for process improvements
- Maintain user roles and profiles, security settings, access settings (User Profiles, Role Hierarchy, Sharing Rules and Security), and develop custom reports and dashboards
- Establish and implement change control and best practices with regards to system maintenance, configuration, development, testing and data integrity

What We're Looking for:

- 3+ years as Salesforce Admin / Developer
- Salesforce Administrator 201 Certification is highly preferred
- Proficient in SOQL, SOSL, web services (SOAP or REST) and Visualforce/APEX
- Experience integrating to backend ERP Systems and In-House Applications
- Experience with Lightning and Einstein Analytics
- Experience working with Salesforce API's including Dropbox preferred
- Good understanding of web technologies, such as JavaScript, HTML5, XML, JSON, aura and Ajax
- Equipment leasing experience is a plus
- Additional software/app experience a plus: Nintex, DocuSign, IDS/Infolease, Pardot, Marketo

Experience/Education

- A 4-year degree is preferred and a minimum of 3 years of related experience; or equivalent work experience.