



NFS Leasing

We are THE story lender. Tell us your story.

VENDOR PARTNERS

nfsleasing.com/vendor-partners

VENDOR PARTNERS

Serve More Customers - Close More Sales

Many vendors are challenged when trying to obtain financing for their customers with lower quality credit. NFS Leasing specializes in working with customers that do not qualify for traditional financing whether the customer is an emerging company or one that faces financial challenges.

NFS Leasing delivers customized vendor financing programs to help our vendor partners increase sales in their competitive marketplaces. NFS's senior finance experts work to create programs that speed selling cycles, remove obstacles and grow the business, all the while taking the time to carefully consider the strategic goals of the end-user customer.

With a focus on generating incremental revenue from customers that need growth capital but may not have access to traditional financing, NFS works with a wide range of vendors including Global Manufacturers, Distributors and Resellers.

NFS Leasing is the preferred alternative lender for many vendors to help augment existing leasing partnerships they may have for their A and B credit customers.

We want to hear your customers' story. Contact us to learn more on how NFS Leasing can extend your credit score cut off and increase your revenues.

ABOUT NFS

\$1,000,000,000

Since 2001, NFS Leasing is proud to have infused almost \$1 Billion of capital into a segment of the economy that struggles to secure critically needed financing.

OVER 5,000

NFS Leasing has served over 5,000 Clients & Partners. We take the time to learn about your business, work as your ally to finance your leasing needs, and facilitate your growth.

OVER 18 YEARS

NFS Leasing is a privately held North American leader in Equipment Finance with more than 18 years' experience and over 235 years combined management expertise.

We are a different kind of leasing company. We understand that behind your financial statements is a real business with real people and real potential, and we want to help your company achieve that potential.

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FEATURED CLIENT STORIES



Flow Water, Inc FOOD AND BEVERAGE INDUSTRY

"NFS followed a simple process. The communication was fast and realistic. Overall, I would give NFS an A+," said Hoar. Keeping communication straightforward and fast allowed Flow to fill its facilities with the necessary equipment and start production sooner.

Early stage companies often face cash restraints that inhibit their ability to fuel growth. Entering the \$15 billion U.S. water industry does not make things any easier. This is the story of how Flow Water worked with NFS to overcome those cash restraints, to expand production and enter new regional markets.

Completing an equipment lease enabled Flow to begin self-manufacture earlier than expected and increase operating margins to help the company grow and shift focus to other business units.

"Working through the initial challenges with NFS was excellent. The level of responsiveness was fantastic, and they have an extremely high level of service. NFS followed a simple process. The communication was fast and realistic."

- Matthew Hoar, CFO | Flow Water, Inc.



Trident Trucking CONSTRUCTION INDUSTRY

With that additional cash flow, it experienced increased profitability, and the flexibility and opportunity to grow its business. "They were simple and straightforward, very honest and upfront with what could be accomplished," said Frank Bou of Trident Trucking.

A new contract resulting in increased business volume can drive profitable growth but the required investments that enable that growth can present a big challenge, sometimes resulting in missed opportunity. The custom financed solution allowed the company to cut its monthly equipment expense in half, allowing for additional cash flow, and the ability to update its equipment to bid more competitively in a highly competitive market.

"The communication with NFS Leasing was great. They were very easy to reach, hassle-free, and extremely knowledgeable. They were simple and straightforward; very honest and upfront with what could be accomplished. We were able to successfully write our project plan based on NFS's commitment and that helped start off the project on the right foot."

- Frank Bou | Trident Trucking

FEATURED CLIENT FUNDINGS

Global Legal Services
\$1,105,455
 IT Hardware and Software
 Challenge
 Exceed Referral Recommendation with Flexible Buyout Options


Transportation
\$1,734,201
 1000+ Mopeds and Soft Costs
 Challenge
 Rapid Expansion of Technology StartUp in Emerging Market Venture


Construction
\$1,654,545
 Scaffolding Units and Soft Costs
 Challenge
 Custom Structure Req'ts, Numerous Vendors and Significant Soft Costs


Manufacturing
\$1,565,593
 Metal Cutter and Soft Costs
 Challenge
 Improve Cash Flow with Lower Monthly Payments and 100% Financing


Retail Glass Manufacturing
\$1,514,765
 Lasers, Coating & Sputtering Machines
 Challenge
 Multiple Schedules with Extensive Documentation and Vendor Management


Construction
\$603,400
 Peterbilt Trucks and Mixers
 Challenge
 Granite Pool Start-Up Finances Essential Equipment



Technology Manufacturing
\$1,276,638
 Circuit Printers, Lasers & Soft Costs
 Challenge
 Fast Approval To Fund Government Contract in Pre-Revenue Phase


Construction
\$1,450,000
 Sany and Powerscreen
 Challenge
 Rapid Growth Required New Equipment & Additional Cash Flow


Healthcare Provider
\$4,888,657
 GE Medical and Imaging Equipment
 Challenge
 Highly Specialized Assets with Complex Organization Approval Process


Technology
\$1,970,000
 Servers and Storage Arrays
 Challenge
 Multi-National With Many Regulatory and Security Requirements


Metals Manufacturing
\$4,240,000
 Schneider Optical Machines
 Challenge
 Provide Competitive Rates Despite Negative EBITDA and Bank Covenants


Retail Glass Manufacturing
\$1,989,718
 Toho Cranes and Drilling Machines
 Challenge
 Expanded Operations Required Rapid Funding for PE-backed Portfolio


Architectural Glass Manufacturing
\$2,084,270
 Toho Wet Cleaners
 Challenge
 Smart Glass Manufacturer Needed Structured Sale/Leaseback


Construction
\$1,284,304
 Industrial Screen Feeders & Towers
 Challenge
 Financing Used Collateral with Low Residual Value


Food & Beverage Manufacturer
\$1,469,979
 Bottling and Assembly Line
 Challenge
 Embedded Collateral and Funding Delivery & Installation Expenses


Chemical Manufacturing
\$3,211,339
 Pressure Tanks
 Challenge
 Custom, Complex Structure and Financial Modeling Expertise


Veterinary Services
\$2,219,635
 Varian Medical Systems
 Challenge
 Innovative Pet Oncology Provider Needed Varian Halycons


Hotel Management
\$411,831
 Samsung 55" TV's
 Challenge
 Early Stage Client Required Fast Funding


Waste Management
\$1,101,219
 Conveyors and Shredders
 Challenge
 Maximize EBITDA and Conserve Dry Powder for PE-Backed Portfolio


Healthcare Provider
\$1,851,250
 Hitachi Imaging Equipment
 Challenge
 Multiple Schedules, Heavy Documentation & Internal Department Coordination




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**Contact us today.
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**866.970.4NFS (4637)
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